

DISCOVER OUR DEGREE

# Risk Management & Insurance Services

2-YEAR ASSOCIATE  IN SCIENCE DEGREE

## 7,406

Average Annual Openings and Replacements\*

## 9.7%↑

Growth over the next 8 years\*

## mid \$30s

Entrance level salary with good benefits and chance for advancement\*

### DO ANY OF THE FOLLOWING STATEMENTS DESCRIBE YOU?

Strong interpersonal and communication skills

Self-motivated, outgoing, open-minded and open to learning

Attention to detail and adaptable in a variety of situations

Analytical, with excellent report writing skills

Adept at change and project management

Computer proficiency

**A career as a RISK MANAGEMENT PROFESSIONAL might be the perfect fit!**

\*Florida Department of Economic Opportunity 2014-2022 forecast



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## WHERE 2 WORK

INSURANCE COMPANY

Farmers Insurance Group  
FCCI Insurance Company

The Hartford  
Mutual of Wausau

Nationwide  
State Farm  
Zenith Insurance Co.

AI Purmort Insurance  
**BROKER/CONSULTANT**

Arthur J. Gallagher & Co.  
Brouhard Insurance

Brown and Brown  
Johns Eastern Company  
Marsh & McLennan

Self employed  
**PROFIT/NON PROFIT**

Banking  
Bioscience Industry  
College/University

Entertainment Industry  
Goodwill Industries  
Healthcare/Hospital

Local/State Government  
Salvation Army

## JOBS 2 DO

INSURANCE COMPANY

Underwriter  
Claims Adjuster  
Fraud Investigator

Sales  
Actuary  
Loss Prevention  
Loss Assessment

Management  
Accounting  
**BROKER/CONSULTANT**

Claims Adjuster  
Actuary  
Loss Prevention

Loss Assessment  
Sales/Marketing  
Risk Financing

Management  
Accounting  
**PROFIT/NON PROFIT**

Risk Financing  
Claims Adjuster  
Loss Mitigation

Loss Prevention  
Loss Assessment  
Logistics

Compliance Manager  
Regulatory Affairs

A career in **RISK MANAGEMENT** accommodates a variety of personalities

## 60%

**REACTIVE INTROVERT PERSONALITY TYPE**  
viewed capable of demonstrating strong analytical skills and applying logic and caution to deal with often complex subjects where accuracy and precision are essential



## 40%

**PROACTIVE EXTROVERT PERSONALITY TYPE**  
with natural communication and social skills and capable of using an endless supply of argument and charm until the task is achieved



## → 3

Number of Insurance Licenses included in this A.S. degree

For more information contact George Cubberly, program mgr

**941.752.5281 cubberg@scf.edu**





# BUSINESS ADMINISTRATION

## Risk Management & Insurance Services

The newest addition to our Associate of Science degrees is a specialization in **Risk Management & Insurance Services.** > > >

Entry-level salary with good benefits and upward mobility

**mid \$30s**

For more information call **941.752.5281** or email **cubberg@scf.edu**

### GENERAL EDUCATION COURSES

- ENC 1101 - Written Communication I .....3
- Mathematics Choose from Area II, A.S. ....3
- Social Sciences Choose from Area III, A.S. ....3
- Humanities Choose from Area IV, A.S. ....3
- Natural Science Choose from Area V, A.S. ....3

### PROGRAM SPECIALIZATION COURSES

- RMI 1201 - Principles of Property & Liability Insurance ...3
- RMI 2113 - Personal Insurance .....3
- RMI 2213 - Commercial Insurance.....3
- RMI 2949 - Insurance Services Internship .....3
- ACG 2021 - Principles of Financial Accounting .....3
- ACG 2071 - Principles of Managerial Accounting .....3
- BUL 2131 - Legal Environments of Business.....3
- ECO 2023 - Principles of Microeconomics .....3
- GEB 1011 - Introduction to Business.....3
- FIN 2100 - Personal Finance .....3
- MKA 2021 - Personal Selling.....3
- ENT 2000 - Introduction to Entrepreneurship.....3
- QMB 1001 - Business Math .....3
- Elective-Any Business course .....6

Average Annual Openings/Replacements **7,406**

Forecast: growth over the next 8 years **9.7%**

Students graduating with an AA degree or AS degree in Business Administration with these three courses will be eligible to receive the following licenses:  
**4-40 Customer Representative**  
**20-44 Personal Lines Agent**  
**2-40 Health Insurance Agent**

Average Annual Job Growth **4,537**

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